MODERATOR

Sedat Eratalar
Founding Partner,
Eratalar Management Consulting

Sedat has more than 30 years of experience in tax consultancy and business advisory services to various local and international companies.

He started his career in the Ministry of Finance. In 1975, he joined the Board of Inspectors as an assistant inspector. Three years later he became a Financial Inspector. During his services with the government he participated in numerous studies and several publications regarding Value Added Tax and State Economic Enterprises.

He provided tax consultancy in banking, manufacturing, construction, tourism and trade in Arthur Anderson & Co, where he joined as a tax manager in 1981. In 1988, he became the International partner of Arthur Andersen & Co. and towards the end of 1990 he became a founding shareholder in the firm Erdikler-Eratalar YMM A.Ş. as Arthur Andersen member tax-consultancy in Turkey. From 1997 – 2001, he was the partner in charge of tax departments of Arthur Andersen Turkey, Romania and Bulgaria.

He founded his own firm in 2001; AC Yönetim Danışmanlığı A.Ş. (“Eratalar Consultancy”) and Eratalar YMM Ltd. Şti in 2012. The firm renders a full range of tax certification and advisory services to international and local companies. These services include tax services, business consultancy services and financial advisory services related to mergers & acquisitions.

PANELISTS

Bertrand Binggeli
Wealth Planning Group Head, Managing Director,
Union Bancaire Privée - UBP S.A., Switzerland

Academic and Professional Qualifications

- 1988 : Master in Law (University of Lausanne / Switzerland)
- 2002 : Graduated in International Taxation (Swiss Tax Expert Academy)

Professional / Career History (fully graduated in law, with over thirty years of practice in international tax planning)

- December 2011 to date : UBP Co-Group Head “Tax and Wealth Planning” – Managing Director
- April 2001 – December 2011 : Swiss Head International Estate Planning at ABN AMRO Bank (Switzerland) – Executive Director
- May 1997 – March 2001 : Regional Head Financial Planning International at UBS AG – Vice President
- April 1995 – April 1997 : Team Head “UK - Middle East” at Fides Peat Marwick / Fides Trust – Vice President
- May 1988 – February 1995 : UBS Geneva & Lausanne : various roles and positions heading to Head of “Corporate and Trust Services” at UBS Lausanne (Switzerland).

Main expertise and practice

- Providing comprehensive guidance on international cross-border tax and legal planning for international families;
- Advising on international wealth and tax planning matters, including support in personal tax matters, private wealth and business assets structuring, legacy and succession planning, asset protection, relocations, mobility planning and family governance;
- Developing suitable Wealth Planning strategies in order to ensure effective, risk-based and outcomes-focused approach to mitigating clients’ risks and threats.
- Advising on EU tax legislation and most commonly used jurisdictions (typically Switzerland, Cyprus, the UK, the Netherlands, Belgium, Luxembourg, ……).

PANELISTS

Danute Rico Slotkus
Senior Wealth Planner,
Banque SYZ SA, Switzerland

A Colombian qualified attorney-at-law, Danute started her career in 2002 as an in-house corporate lawyer in a listed multi-sector holding company in Colombia where she worked for 2 years, while completing a Masters in Commercial Law and before moving to Switzerland to study a Masters in Business Law.

In 2005 she joined Lombard Odier in Geneva as a legal counsel advising UHNW individuals in within the Wealth Planning, mainly from Latin America, Spain and the UK. She joined RBC within their internal trust company on January 2013 as Senior Estate Planning Specialist, ended managing the Company when acquired by Syz Group and until it was sold in 2016.

She continued within SYZ Bank as Senior Wealth Planner from October 2016 until now, where she actively serves clients in Asset Protection, Succession Planning, Philanthropy Planning, Family Governance and Wealth Planning in general.

PANELISTS

SWISS CHAMBER OF COMMERCE IN TURKEY
Since 1984

Ümit Barış Hınçal
Financial Services Senior Manager,
PwC Turkey

Barış is an advisor with 14 years of experience, specializing in all phases of Turkish and international taxes and he is currently working as FS Senior Manager in PwC Istanbul. He has significant experience in tax audit works from both direct and indirect tax perspectives for a range of multinational clients.

He worked in PwC Frankfurt as a secondee in 2019 where he conducted internal audits in the banks. He currently deals with the tax aspects of his clients in a variety of sectors. He has undertaken in excess of 30 due diligence projects and a large number of tax structuring works in connection with his clients' divestments and acquisitions.